

BINAXPAY

Multi-Currency Business Infrastructure for Global Enterprise

INDUSTRIES OVERVIEW

Genting Partnership Deck

Enterprise Payment Solutions

BinaxPay delivers secure, compliance-ready payment infrastructure for integrated resort groups, casino operations, and multi-entity organizations. One platform for pay-ins, payouts, settlement, compliance, and executive reporting across borders.

PRIMARY INDUSTRY VERTICALS

01 Integrated Resorts

Unified payment backbone across hotel, F&B, retail, attractions, and ticketing with outlet-level reconciliation.

02 Casino & Gaming

Compliance-ready deposit, payout, and reporting with monitoring, audit trails, and jurisdiction-specific controls.

03 Events & Attractions

Ticketing payments, peak-traffic reliability, fast refunds, and vendor payouts with clear event-level reporting.

04 Group Treasury

Central settlement visibility across subsidiaries, multi-currency controls, and consolidated reporting.

KEY PLATFORM CAPABILITIES

Pay-ins & Payouts

Card acquiring, bank transfers, wallets, and vendor disbursements

Multi-Currency Settlement

Accept multiple currencies with entity/outlet-level FX management

Compliance & Reporting

KYC/AML workflows, transaction monitoring, and audit trails

ABOUT BINAXPAY

Building Borderless Financial Infrastructure

Company Overview

BinaxPay is a multi-entity fintech group delivering secure, compliance-ready payment and banking infrastructure for businesses operating across borders. We unify pay-ins, payouts, multi-currency settlement, cards, wallets, and treasury into one modular platform built for high-volume sectors such as hospitality, resorts, gaming, marketplaces, and international commerce.

CORE DIFFERENTIATORS

Compliance-Driven

KYC/AML-ready workflows, audit logs, and governance controls aligned to regulated operations.

API-First Platform

Launch fast with core modules, then expand by product, region, and business model. RESTful APIs and webhooks.

24/7 Engineering

30-person in-house dev team across time zones. Multi-project capacity, continuous delivery.

GENTING DEPLOYMENT MODEL

Phase 1: Pilot Selection

- Define scope (property, outlets, transaction types)
- Configure platform modules and reporting structure

Phase 2: Validation

- Deploy pilot with 30-60 day testing period
- Technical integration with finance and IT teams

Phase 3: Expansion

- Scale to additional properties and markets
- Single enterprise operating model with group visibility

TECHNOLOGY STACK

Infrastructure: Cloud-native architecture with multi-region redundancy
Security: End-to-end encryption, PCI DSS Level 1, ISO 27001 alignment
Integration: RESTful APIs, webhooks, SFTP, and direct database access
Reporting: Real-time dashboards, scheduled exports, and custom queries

LEADERSHIP TEAM

Expertise Across Finance, Technology & Operations

Mr. Morten Skjonberg

Chief Executive Officer

With over 25 years of expertise in capital markets and infrastructure, Morten provides visionary leadership to drive digital transformation and sustainable growth.

Michael E. Ferguson

Chief Sales Officer

A strategic sales leader with extensive experience in enterprise solutions, Michael drives revenue growth and strengthens stakeholder relationships.

Belgin Sahin

Chief Financial Officer

Belgin brings deep financial expertise and strategic acumen to ensure robust fiscal management, regulatory compliance, and sustainable growth.

Dr. Nino Gelenava

Chief HR Officer

Nino brings strategic human resources expertise and organizational development skills, fostering a diverse and high-performing workplace culture.

Harry B.

Chief Technology Officer

Harry leverages deep technological expertise and two decades of innovation experience to drive infrastructure advancement and digital transformation.

Csaba H. Spottle

Country Director - USA

Csaba brings over 40 years of real estate and investment expertise, with extensive international partnerships across Europe and the Middle East.

ENGINEERING CAPACITY

We operate with a 30-person in-house development team distributed across time zones, delivering true 24/7 coverage. Our engineers handle multiple concurrent projects without sacrificing quality, ensuring rapid delivery, continuous support, and reliable scaling for every client.

PARTNERSHIP APPROACH

We don't offer one-size-fits-all solutions. Every deployment begins with discovery: understanding your operational flows, compliance requirements, and business goals. Then we configure, pilot, validate, and scale with full transparency and dedicated engineering support.

NEXT STEPS

Your Path to Integrated Payment Infrastructure

RECOMMENDED ENGAGEMENT PATH

STEP 1

Discovery Call

Technical walkthrough with Genting finance, IT, and operations teams to map current flows and identify priority use cases.

STEP 2

Pilot Definition

Define scope: property, outlets, transaction types, reporting requirements, and success metrics for 30-60 day validation.

STEP 3

Platform Configuration

Configure modules, build integrations, set up reporting structure, and conduct technical testing with your teams.

STEP 4

Deploy & Scale

Launch pilot, validate operational flows, refine based on feedback, then expand to additional properties and regions.

PILOT USE CASE OPTIONS

Option A: Non-Gaming Outlet Payments

Focus on hotel, F&B, retail with outlet-level reconciliation

Option B: Cross-Border Payout Flows

Vendor payments, commission disbursements, and reporting

Option C: Multi-Currency Settlement

Accept multiple currencies with treasury dashboard and FX controls

DELIVERABLES & SUPPORT

Technical Documentation: API guides, integration specs, testing protocols

Dedicated Account Manager: Single point of contact throughout

Engineering Support: Direct access to development team

Training Sessions: Onboarding for finance, IT, and operations teams

Ongoing Updates: Platform enhancements, security patches, new features